

Message Text

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AMCONSUL FANKFURT

AMCONSUL HAMBURG

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USDOC FOR BEWT/TDAD BOWIE, FOR BEWT/TPD ROBINSON
AND SOV. AFFS. HEISS

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TAGS: BENC, BEXP, EALR, ECRE, EEWT, GW, UR, WB

SUBJECT: MOSCOW AIR TERMINAL - EXPORT OPPORTUNITIES AND
FINANCING

REFS: A) HAMBURG 1672; B) USBERLIN 2549; C) USBERLIN 2494

1. WE DISCUSSED MOSCOW AIR TERMINAL PROJECT DECEMBER 9
WITH HERRN STARATZKE OF BERLIN OFFICE OF GERKAN-ARG AND
PARTNER. HE INDICATED THAT AMERICAN FIRMS INTERESTED
IN MAKING OFFERS ON TECHNOLOGICAL ITEMS DESCRIBED REF A)
SHOULD NOTIFY BOTH HAMBURG OFFICE OF VON GERKAN-MARG
AND PARTNER AND BC - BERLIN CONSULT BERLIN.

2. STARATZKE DENIED PRESS STORY WHICH APPEARED HAMBURG
DEC 7 THAT THERE IS INTERRUPTION OF PLANS DUE TO
FINANCIAL DIFFICULTIES.

3. IN SUBSEQUENT TALK WITH HERR JAHN OF BERLIN
CONSULT HE SAID THAT HAMBURG PRESS STORY BASED
ON OBSOLETE INFORMATION. HERR JAHN NOTED THAT BERLIN
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CONSULT IS STILL NEGOTIATING FINANCIAL CONDITIONS

WITH USSR BUT IT IS NINETY-NINE PERCENT CERTAIN THAT FINANCING WILL BE BY CONSORTIUM OF GERMAN BANKS AS REPORTED REF C).

4. BERLIN CONSULT'S PROJECT ENGINEER, BURKHERD RUEGER, AND ASSISTANT, HERR BOORMAN, ARE IN MOSCOW NOW FOR FURTHER CONSULTATIONS WITH RUSSIANS ON TECHNOLOGY AN PLANNING. FINAL VERSION OF CONTRACT NOT REPEAT NOT NOW EXPECTED UNTIL JANUARY 1977. GEORGE

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